

Welcome to the Social Side of Retirement<sup>sM</sup>

CRN202208-269230 SOCIAL SIDE OF RETIREMENT PUBLIC SEMINAR AN6400 02-02-21

#### Featured Presenter



#### David G. Freitag, CLU®, ChFC®, CRPC®

David Freitag, an industry veteran in financial services and wealth management, brings a deep passion and unparalleled knowledge of Social Security filing strategies and retirement income planning to his current role as a financial planning consultant for the Advanced Concepts Design Group of Massachusetts Mutual Life Insurance Company. (MassMutual).

He also holds a Master of Education and Bachelor of Science degrees from the University of Maryland.



### But first ... some important caveats

- The purpose of this sessions is to provide generalized background and content about the Social Security Program. It is important to acquire as much information as possible in order to make an informed decision. Please reach out to your local Social Security Administration for assistance.
- The information in this presentation reflects current Social Security law and regulations.
- Final decisions about Social Security filing strategies rest with you and should always be based on your specific needs and health considerations.
- It's important to understand that one year after Social Security determines your eligibility for benefits, the options for change are extremely limited. Changing your mind in the first year would require you to repay the benefits.
- The information provided is not written or intended as specific tax or legal advice.
   MassMutual, its subsidiaries, employees and representatives are not authorized to give tax or legal advice. Individuals are encouraged to seek advice from their own tax or legal counsel.

# **Social Security**

A little history and a few fun facts





#### Frances Perkins, Secretary of Labor – 1933 to 1945



https://www.ssa.gov/history/fperkins.htm

#### **Accomplishments**

- First woman appointed to U.S. Cabinet
- Held office longer than any other Secretary of Labor 1933-1945
- Drafted the Social Security Act of 1935
  - Established Unemployment
  - Introduced Workers' Compensation
  - Introduced the minimum wage
  - Founded the Civilian Conservation Corp (CCC)
  - Crafted legislation to abolish child labor

#### Frances Perkins Building in Washington, DC



Department of Labor headquarters in Washington, D.C.



#### U.S. DEPARTMENT OF LABOR

200 Constitution Ave NW Washington, DC 20210

Source: https://en.wikipedia.org/wiki/Frances Perkins Building

### 1937: First lump-sum payment



# How much did Earnest Ackerman receive?









**Earnings:** 

Payroll tax withheld:

Lump-sum benefit:

\$5.00

\$0.05

\$0.17



Source: U.S. Post Office

### 1940: First monthly benefit check



#### **Ida May Fuller**

• Total amount paid in: \$24.75

Monthly benefit amount: \$22.54

Benefits paid for: 35 years

Lifetime benefits: \$22,000



#### 1940 Chevrolet

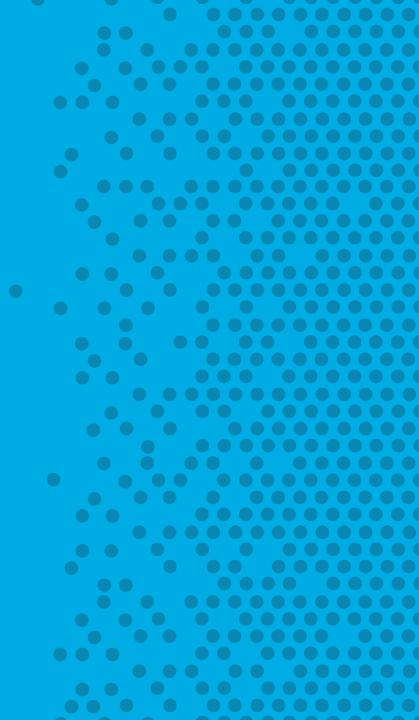
Average MSRP in 1940: \$802



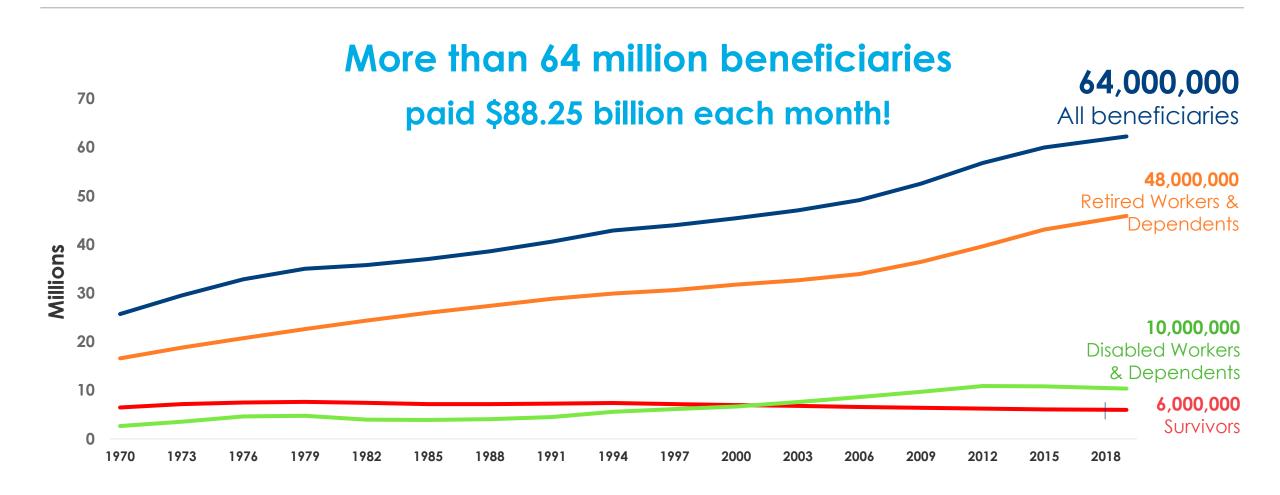
Source: NADA Guides Classic Car Prices <a href="http://www.nadaguides.com/Classic-Cars/1940/Chevrolet/KA-Special-Deluxe/4-Door-Sport-Sedan/Values">http://www.nadaguides.com/Classic-Cars/1940/Chevrolet/KA-Special-Deluxe/4-Door-Sport-Sedan/Values</a>

# **Social Security**

Funding and spending



# Social Security as of December, 2019



Source: Social Security Administration: Office of the Actuary, Status of the Social Security and Medicare Programs, a Summary of the 2020 Annual Reports <a href="https://www.ssa.gov/OACT/TR/2020/">www.ssa.gov/OACT/TR/2020/</a>



# How is Social Security funded?

#### FICA taxes!

	SOCIAL SECURITY	MEDICARE*	TOTAL
Employee pays:	6.20% of income up to the taxable wage base	1.45% of income	7.65%
Employer pays:	6.20% of income, up to the taxable wage base	1.45% of income	7.65%
Self-employed:	12.4% of net earnings, up to the taxable wage base	2.9% of entire net earnings	15.30%

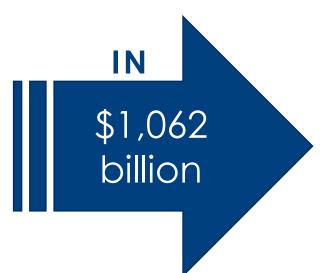
<sup>\*</sup>An additional 0.9% Medicare tax applies to earned income that exceeds \$200,000 (\$250,000 if filing jointly) in Medicare taxes

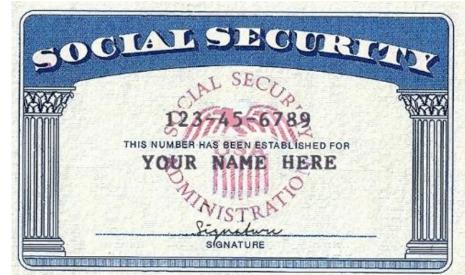
Social Security Wage Base for 2021: \$142,800

www.ssa.gov/OACT/COLA/cbb.html

# The OASDI Trust Fund (FICA Tax + Interest + Income Tax)

# 2019 Activity







Social Security Trust Fund 2019 year-end balance: \$2,897 billion Interest Rate 2.8% 178 million paying into system!

Source: Social Security Administration: The 2020 Trustees Report April 22, 2020



# The OASDI Trust Fund – the long-term view\*





2020

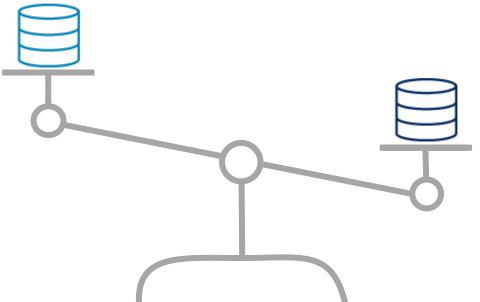
2033-2035

Source: Social Security Administration: The 2019 Trustees Report April 22, 2020

#### Solvency options – hard choices

#### **RAISE REVENUES?**

- Lift earnings cap to raise taxes?
- Increase future contribution rates?



#### **REDUCE BENEFITS?**

- Raise retirement age?
- Use different CPI formula for COLA?

Social Security may change, but it's not likely to go away!

# Social Security and you

An introduction to the basics



### How you qualify

• Income needed in 2021 to earn one credit: **2021**: \$1,470

Maximum of four credits per year 2021: 2021 \$5,880

The longer The you work, higher THE MORE your qualify Less than But, you've YOU benefits 10 years: contribute not yet Accumulated qualified **CREDITS** are saved to for benefits YOUR RECORD

Begin Working Stop Working

Source: Social Security Administration Benefits Planner: Retirement Credits at https://www.ssa.gov/planners/retire/creditsa.html

# Full retirement age

#### Primary insurance amount (PIA)

Year of Birth	Full Retirement Age
1943-1954	66
1955	66 and 2 months
1956	66 and 4 months
1957	66 and 6 months
1958	66 and 8 months
1959 1960 and later	66 and 10 months 67

- Your primary insurance amount (PIA)
  is the benefit you will receive if you
  begin collecting your benefits at
  your full retirement age.
- At this age, your benefit is neither reduced for early retirement nor increased for delayed retirement.

Source: Social Security Administration, Primary Insurance Amount www.ssa.gov/OACT/COLA/piaformula.html.

### How much will I get?

# \$ YOUR BENEFIT AMOUNT



#### FOUR KEY VARIABLES

### Money left on the table

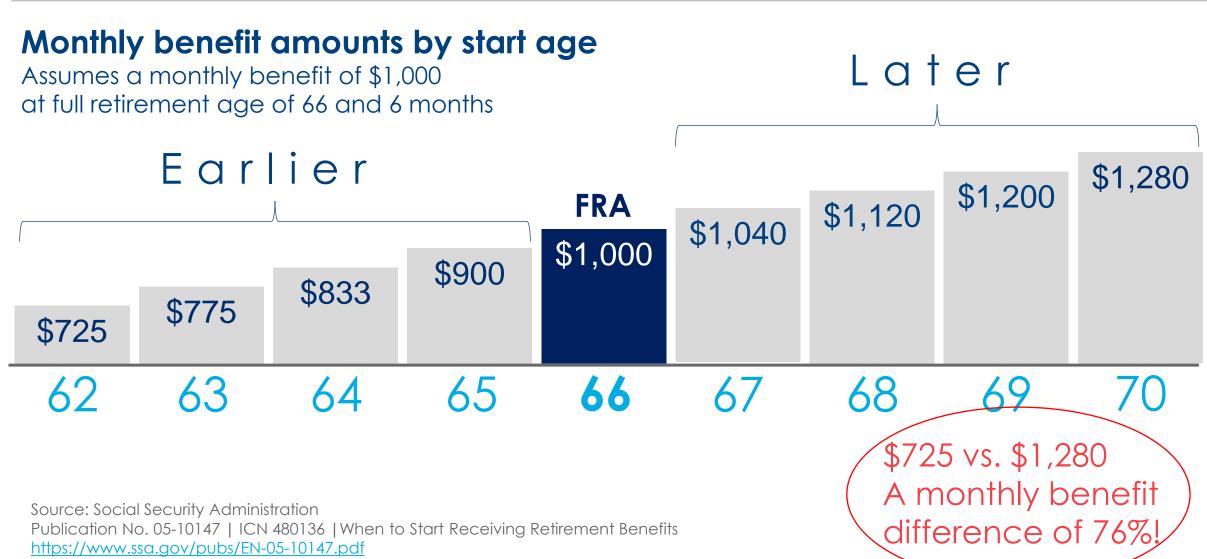


The percentage of retired workers who receive reduced benefits because they filed on or before their full retirement age

Source: Social Security Administration, Annual Statistical Supplement to the Social Security Bulletin, 2019 https://www.ssa.gov/policy/docs/statcomps/supplement/2019/highlights.pdf



#### When to file?



\*\*\*

### Social Security Retirement Estimator



Social Security

O SEARCH 

■ MENU 

C LANGUAGES 

SIGN IN/

#### Retirement Estimator

#### How the Retirement Estimator Works

The Retirement Estimator gives estimates based on your actual Social Security earnings record. Please keep in mind that these are **just** estimates. We can't provide your actual benefit amount until you apply for benefits. **And that amount may differ from the estimates provided because:** 

- · Your earnings may increase or decrease in the future.
- After you start receiving benefits, they will be adjusted for cost-of-living increases.
- Your estimated benefits are based on current law. The law governing benefit
  amounts may change because, by 2034, the payroll taxes collected will be enough
  to pay only about 79 cents for each dollar of scheduled benefits.
- Your benefit amount may be affected by military service, railroad employment or pensions earned through work on which you did not pay Social Security tax.

#### Who Can Use the Retirement Estimator

#### Related Information

- Estimate Your Life Expectancy
- · Other Benefit Calculators
- When to Start Receiving Retirement Benefits
- Benefits For Your Spouse
- Other Things To Consider
- Retirement Toolkit
- my Social Security

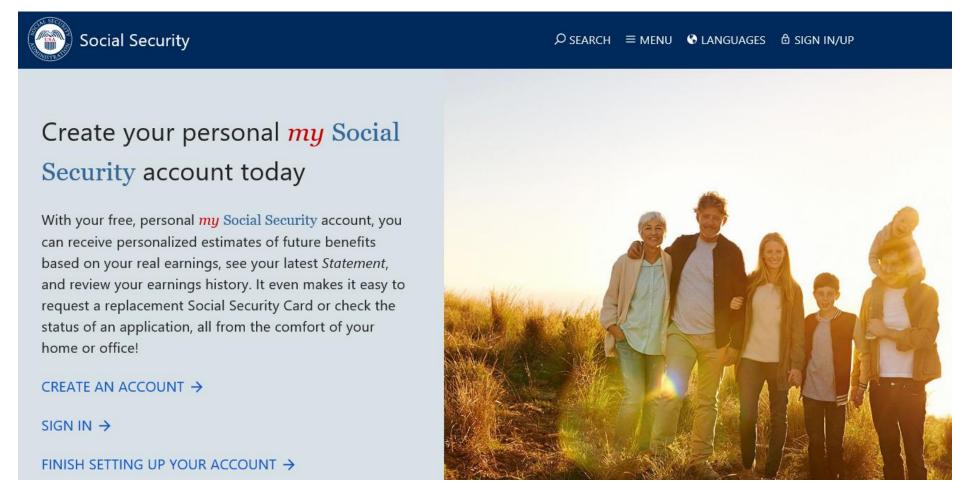
#### **Online Applications**

 Apply Online For Retirement Benefits

www.ssa.gov/retire/estimator.html

# Create your "my Social Security Account"

#### my Social Security Account



### **Your Social Security Statement**



Your payment would be about \$1,827 a month

at full retirement age

WANDA WORKER 456 ANYWHERE AVENUE MAINTOWN, USA 11111-1111

January 2, 2017

#### **Your Social Security Statement**

Are you thinking about retirement? Are you ready for retirement?

We have tools that can help you!

- · Estimate your future retirement benefits at socialsecurity.gov/estimator
- · Apply for retirement, spouse's, Medicare, or disability benefits at socialsecurity.gov/applyforbenefits
- · And once you receive benefits, manage your benefits at myaccount.socialsocurity.gov

Your Social Security Statement tells you about how much you or your family would receive in disability, survivor, or retirement benefits. It also includes our record of your lifetime earnings. Check out your earnings history, and let us know right away if you find an error. This is important because we base your benefits on our record of your lifetime earnings.

Social Security benefits are not intended to be your only source of income when you retire. On average, Social Security will replace about

To view your Social Security Statement online anytime create a my Social Security account today



myaccount.socialsecurity.gov

40 percent of your annual pre-retirement earnings. You will need other savings, investments, pensions, or retirement accounts to live comfortably when you retire.

To see your Statement online anytime, create a my Social Security account

Acting Commissioner

Follow the Social Security Administration at these social media sites. 

You Tube







#### Your estimated benefits – an example

#### **Your Estimated Benefits**

\*Retiremen

You have earned enough credits to qualify for benefits. At your current earnings rate, if you continue working until...

your full retirement age (67 years), your payment would be about

\$ 1.827 a month

#### **Your Estimated Benefits**

\*Retirement

You have earned enough credits to qualify for benefits. At your current earnings rate, if you continue working until ...

your full retirement age (67 years), your payment would be about ...\$1,827 a month

age 70, your payment would be about ......\$2,266 a month

age 62, your payment would be about ......\$1,271 a month

Your Social Security number (only the last four digits are shown to help prevent identity theft)....... XXX-XX-1234

# Your earnings record – an example

Earnings Earnings 30,873 1974 1975 1976 1977 1978 1980 1980 1981 1982 1983 1984 1984 1985 1986 1986 1987 1988 1989 1980 1987 1988 1989 1980 1981 1984 1984 1985 1986 1987 1988 1989 1989 2001 \$34,902 \$34,902 \$34,902 \$34,902 \$34,902 \$34,902 \$35,962 \$45,488 44,401 44,401 44,401 44,401 44,401 44,401 44,401 45,730 46,289 45,488 1989 1990 2001 \$35,962 \$35,962 \$35,962 \$45,488 1991 1992 1993 2002 \$36,516 \$36,516	Years You Worked	Years You Worked	Your Taxed Social Security	Your Taxed Medicare	Your Taxed Medicare
1977 1978 1979 1980 1981 1982 1982 1983 1984 1985 1986 1987 1987 1987 1988 1989 2000 \$34,902 \$34,902 \$34,902 \$34,902 \$34,902 \$34,902 \$34,902 \$35,962 \$35,962 \$35,962 \$36,516 \$36,516 \$36,516 \$36,516 \$36,516 \$36,516 \$36,516	1973 1974 1975	.,,	•		32,872 34,902
1981       1999       \$32,872       \$32,872       42,753         1983       1984       45,451       44,401         1985       2000       \$34,902       \$34,902       44,938         1987       45,730       46,289         1988       1989       2001       \$35,962       \$35,962         1991       1992       \$36,516       \$36,516         1993       2002       \$36,516       \$36,516	1978 1979	1998	\$30,873	\$30,873	36,516 37,589 39,453
1985 1986 1987 1988 1989 1990 1991 1992 1993 2002 \$34,902 \$34,902 \$35,962 \$35,962 \$35,962 \$35,962 \$36,516 \$36,516	1982 1983	1999	\$32,872	\$32,872	42,753 44,609 45,451
1989 1990 1991 1992 1993 2002 \$35,962 \$35,962 45,585 45,468 \$36,516 \$36,516	1986 1987	2000	\$34,902	\$34,902	44,938 45,730 46,289
1993 2002 \$36.516 \$36.516	1989 1990 1991	2001	\$35,962	\$35,962	45,585
1995	1993 1994	2002	\$36,516	\$36,516	

#### Improve the security of your Social Security records



← Previous Next →





Posted on June 22, 2020 by Tracy Lynge, Communications Director for the Office of the Inspector General





# Longevity – the wild card



Source: Roz Chast for the New Yorker. Used by permission of CondeNast, 2016

### Life expectancy calculator





# Social Security filing strategies

Younger married couples



#### Meet Sam and Lei

• Ages: Both are 56

Work status: Still working

• Health: Good

• Full retirement age: 67

• Sam's FRA benefit: \$2,500

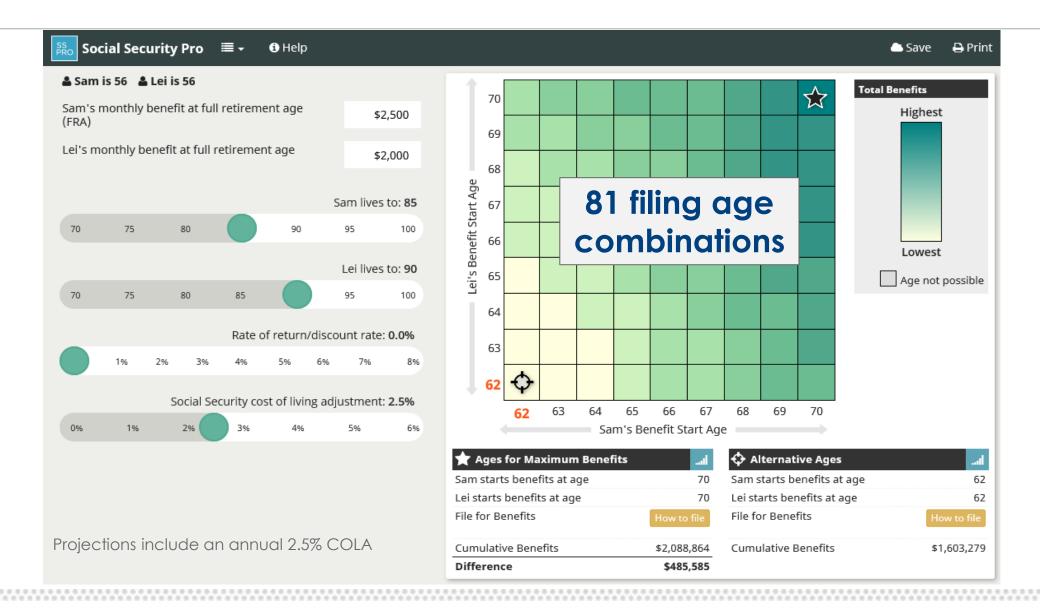
Lei's FRA benefit: \$2,000

Sam and Lei are **not** protected under the grandfather provision of the 2015 Bipartisan Budget Act.





# Sam and Lei have many filing choices



#### Sam and Lei

#### Sooner or later?

\$1,603,279

\$2,086,864

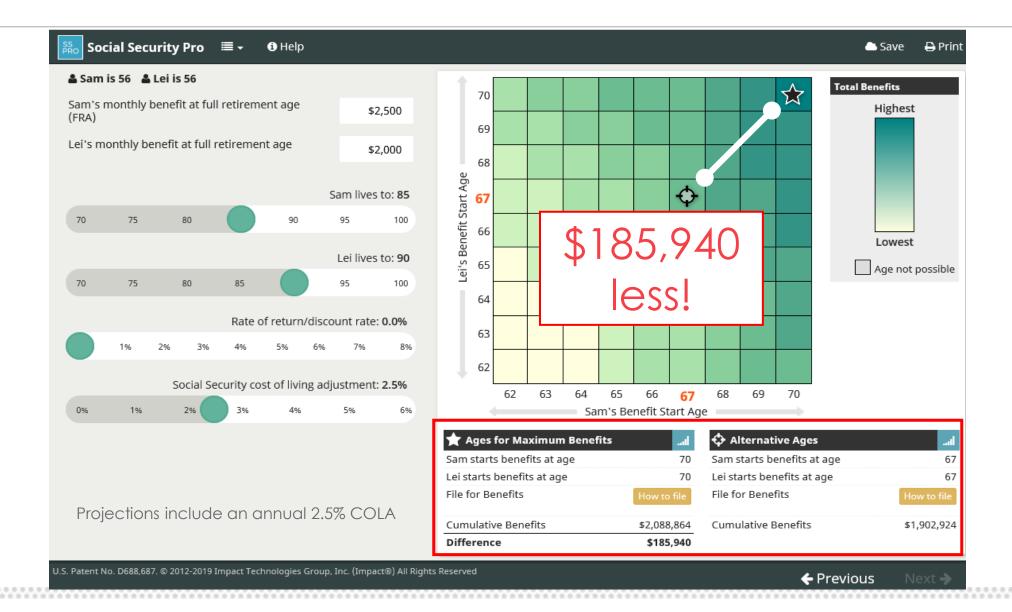
A \$483,585 difference!

START
BENEFITS AT
AGE 62

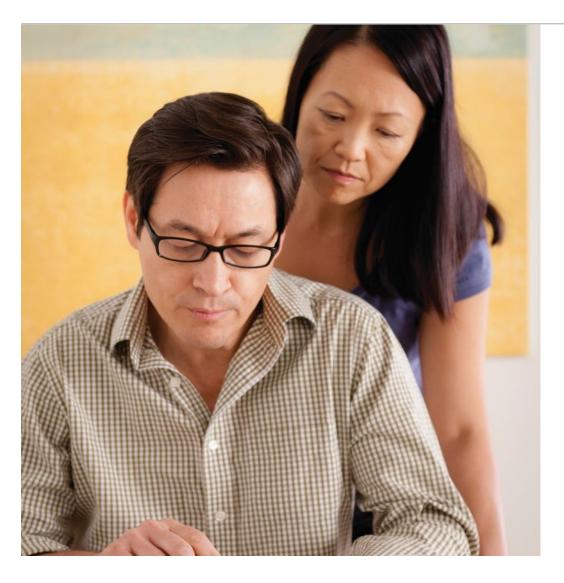
START
BENEFITS AT
AGE 70

Projections include an annual 2.5% COLA.

### Full retirement age filing



## New realities for younger workers



#### Post-2015 law change

- If possible, start receiving Social Security retirement benefits
   later in life
- Bridge any income gap with other sources of retirement income

## Social Security filing strategies

Older married couples



## Meet Bob and Mary - A Review

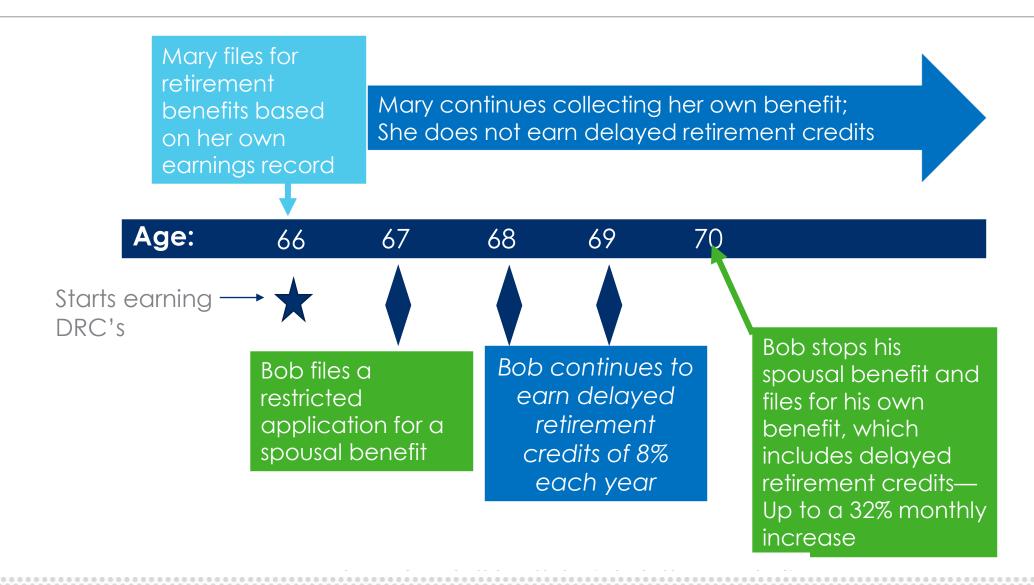
- Each is in good health;
   longevity runs in their families
- Full retirement age benefit
  - Bob \$2,900
  - Mary \$2,650



Because Bob was born on or before January 1, 1954 they ARE protected by a grandfather provision of the Bipartisan Budget Act—2015.

Hypothetical example used for illustrative purposes only.

## The File and Restrict Strategy



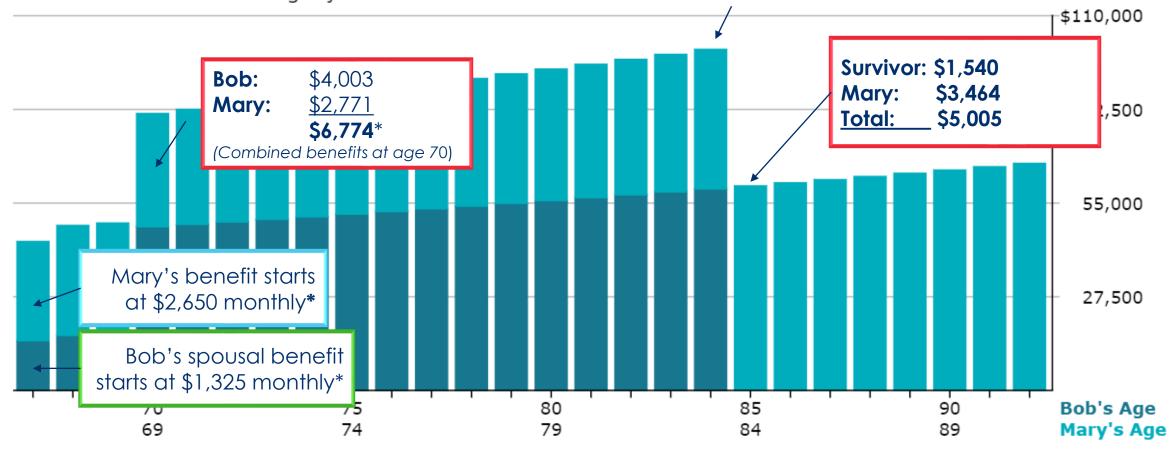
## File and Restrict Strategy



Assumes annual Cost of Living adjustments

Bob: \$4,931 Mary: \$3,413 \$8,344\*

(Combined benefits at age 84)



\* Projections include an annual 1.5% COLA.

#### Comparison of the Suggested Filing Method

			BOB FILES RESTRICTED, MARY FILES			FILE FOR BENEFITS				
			Bob's	Mary's	Annual	Cumulative Lifetime	Bob's	Mary's	Annual	Cumulative Lifetime
	Year	Ages <sup>1</sup>	Benefit	Benefit	Total	Benefits	Benefit	Benefit	Total	Benefits
	2021	67/66	14,575	29,150	43,725	43,725	37,584	29,150	66,734	66,734
	2022	68/67	16,140	32,280	48,420	92,145	38,148	32,280	70,428	137,162
	2023	69/68	16,380	32,760	49,140	141,285	38,724	32,760	71,484	208,646
	2024	70/69	48,036	33,252	81,288	222,573	39,300	33,252	72,552	281,198
	2025	71/70	48,756	33,756	82,512	305,085	39,888	33,756	73,644	354,842
	2026	72/71	49,488	34,260	83,748	388,833	40,488	34,260	74,748	429,590
	2027	73/72	50,232	34,776	85,008	473,841	41,100	34,776	75,876	505,466
	2028	74/73	50,976	35,292	86,268	560,109	41,712	35,292	77,004	582,470
	2029	75/74	51,744	35,820	87,564	647,673	42,336	35,820	78,156	660,626
	2030	76/75	52,524	36,360	88,884	736,557	42,972	36,360	79,332	739,958
	2031	77/76	53,316	36,900	90,216	826,773	43,620	36,900	80,520	820,478
	2032	78/77	54,108	37,464	91,572	918,345	44,268	37,464	81,732	802,210
	2033	79/78	54,924	38,016	92,940	1,011,285	44,940	38,016	82,956	985,166
rossover/	2034	80/79	55,740	38,592	94,332	1,105,617	45,612	38,592	84,204	1,069,370
Crossover / point at age 77	2035	81/80	56,580	39,168	95,748	1,201,365	46,296	39,168	85,464	1,154,834
77	2036	82/81	57,432	39,756	97,188	1,298,553	46,992	39,756	86,748	1,241,582
19e //	2037	83/82	58,296	40,356	98,652	1,397,205	47,688	40,356	88,044	1,329,626
	2038	84/83	59,172	40,956	100,128	1,497,333	48,408	40,956	89,364	1,418,990
	2039	84	0	60,048	60,048	1,557,381	0	49,140	49,140	1,468,130
	2040	85	0	60,960	60,960	1,618,341	0	49,872	49,872	1,518,002
	2041	86	0	61,872	61,872	1,680,213	0	50,616	50,616	1,568,618
	2042	87	0	62,796	62,796	1,743,009	/0	51,384	51,384	1,620,002
	2043	88	0	63,744	63,744	1,806,753	0	52,152	52,152	1,672,154
	2044	89	0	64,692	64,692	1,871,445	0	52,932	52,932	1,725,086
	2045	90	0	65,664	65,664	1,937,109	0	53,724	53,724	1,778,810
	2046	91	0	66,648	66,648	2,003,757	0	54,528	54,528	1,833,338

Restricted Filing \$2,003,757

File For Benefits \$1,833,338

Difference \$170,419

Source: Social Security PRO – Zuryc 2021

# Social Security filing strategies

Divorced spouses



## Still available – restricted filing for divorced spouses

Divorced spouses who were born on or before January 1, 1954 can file a restricted application at full retirement age or later, provided that

Single

Were married for at least 10 years

Have been divorced at least two years if their former spouse has not yet filed for benefits

## **Meet Nancy**

**Age:** 67

Marital status: Divorced

Work status: Nearing retirement

Full retirement age: 66

FRA benefit: \$2,600

Because Nancy was born on or before January 1, 1954, she is protected by a grandfather provision of the Bipartisan Budget Act – 2015.

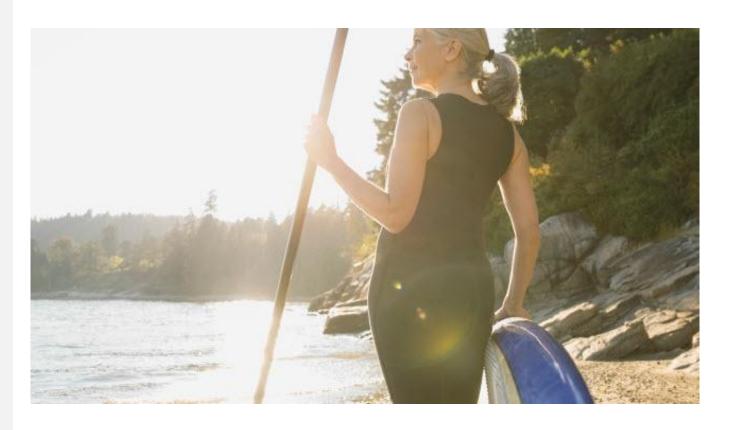
Ex-husband, Alan:

**Age:** 67

Marital status: Divorced Still working

FRA benefit: \$2,800

Nancy and Alan were married for 18 years and divorced five years ago



## Nancy Files Restricted

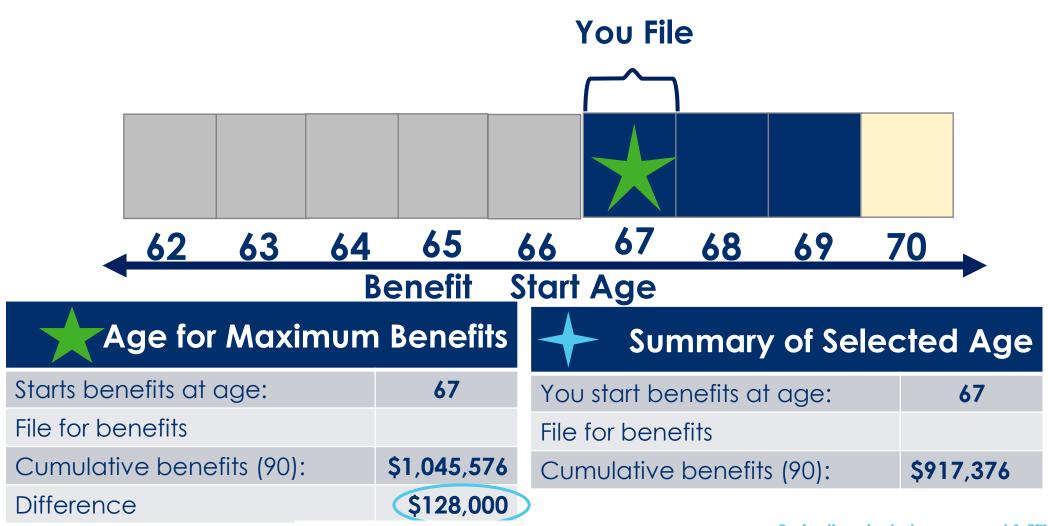


Nancy files for benefits with delayed credits

Nancy qualifies for this strategy because she was born on or before January 1, 1954.

Married more the 10 years

## Nancy – Restricted filing for Divorced Benefits



**Key Points** Remember The File and Restrict Strategy

Only the person filing restricted must be born on or before 1-1-1954

Rule applies to married couples and divorced singles

Urgent – Time is not on your side!

# Social Security filing strategies

Surviving spouses



#### Meet Callie—Now a COVID widow



#### Callie

Age: 66/2 Months (FRA)

Marital Status: Widowed

Work status: Nearing retirement

Monthly benefit: \$2,400

Deceased husband, Bill

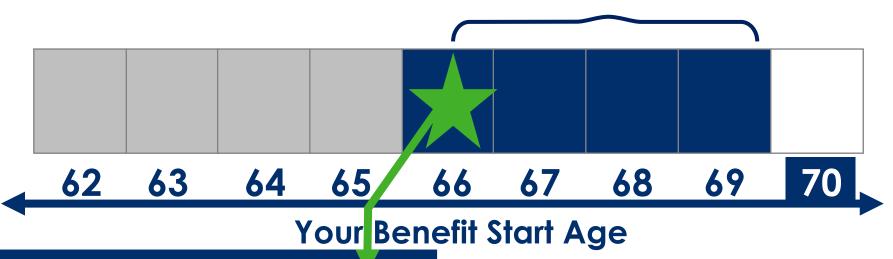
Monthly benefit while alive: \$2,800

Callie's options as a survivor are NOT affected by the Bipartisan Budget Act—2015.

Hypothetical example used for illustrative purposes only.

#### Widow's Benefits— File Restricted for Survivor Benefits

#### You File Restricted from Bill



Age for Maximu	m Benefits
You start benefits survivor benefit at age:	66 + 2
File for your own benefits @ 70	
Cumulative benefits:	\$1,057,943
Difference	\$98,655

File at 66 + 2	2 months
You start benefits at FRA age:	66 + 2
File for benefits	
Cumulative benefits:	\$959,288

## Restricted Filing Strategy for Survivor Benefits

Restricted Filing at 66 & 2 Mor	File at 66 & 2 Months		
You start survivor benefits at age	66 + 2	You start benefits at age	66 +2
Cumulative Lifetime Benefits	\$1,057,943	Cumulative Lifetime Benefits	\$959,288
You File Restricted switch at 70		File for Benefits	

Remember no 1-1-1954 Date Requirement

\* Projections include an annual 1.5% COLA.

# Social Security filing strategies

Single claimants



#### **Meet Michelle**

• Age: 59

• Health: Good

• Marital status: Never married

• Work status: Still working

• Full retirement age: 66 years, 8 months

• FRA benefit: \$2,400



## Three filing scenarios

#### Michelle has filing options

BENEFIT START AGE		MONTHLY BEN	CUMULATIVE BENEFITS		
File at age 62	\$1,809	\$1,997	\$2,204	\$3,192	\$ 1,091,379
File at full retirement age	\$0	\$2,624	\$2,939	\$4,257	\$1,334,725
File age 70	\$0	\$0	\$3,905	\$5,655	\$1,596,607
BENEFIT AMOUNT AT AGES	62	66.8	70	85	95

Projections include an annual 2.5% COLA

#### Additional considerations

- Working while collecting benefits
- Social Security and taxes why it's essential to talk with your tax advisor



## Working while collecting benefits (2021)

In each calendar year **before** you reach full retirement age, Social Security withholds \$1 for every:



You earn above

\$18,960\*

per year

\* Adjusted periodically for cost of living

Social Security Administration, Retirement Planner: "Getting Benefits While Working" https://www.ssa.gov/planners/retire/whileworking.html



## Working while collecting benefits (2021)



In the calendar year when you reach full retirement age, Social Security withholds \$1 for every:



You earn above

\$50,520\*

per year

\* Adjusted periodically for cost of living

Social Security Administration, Retirement Planner: "Getting Benefits While Working" https://www.ssa.gov/planners/retire/whileworking.html



## Social Security benefits may be taxable

#### It depends on your tax filing status and your combined income\*

Filing Status	Combined Income	Taxable		
Single, head of household:	<ul><li>\$25,000 - \$34,000</li><li>Over \$34,000</li></ul>	<ul><li>Up to 50%</li><li>Up to 85%</li></ul>		
Married, filing jointly:	<ul><li>\$32,000 - \$44,000</li><li>Over \$44,000</li></ul>	<ul><li>Up to 50%</li><li>Up to 85%</li></ul>		

Married, filing separately:

Taxes will probably be due

\* Combined income = adjusted gross income + nontaxable interest +1/2 of Social Security benefit

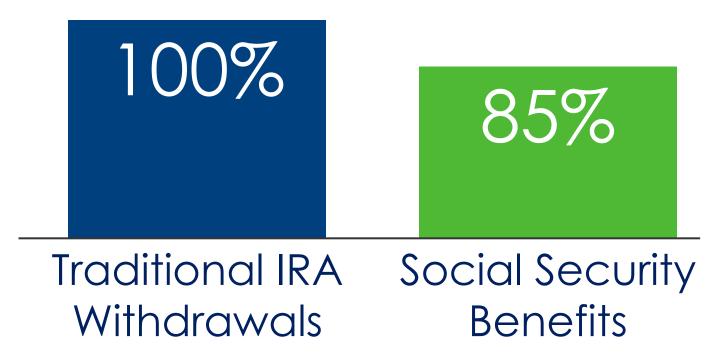
Source: Social Security Administration, "Benefits Planner: Income Taxes and Your Social Security." https://www.ssa.gov/planners/taxes.html



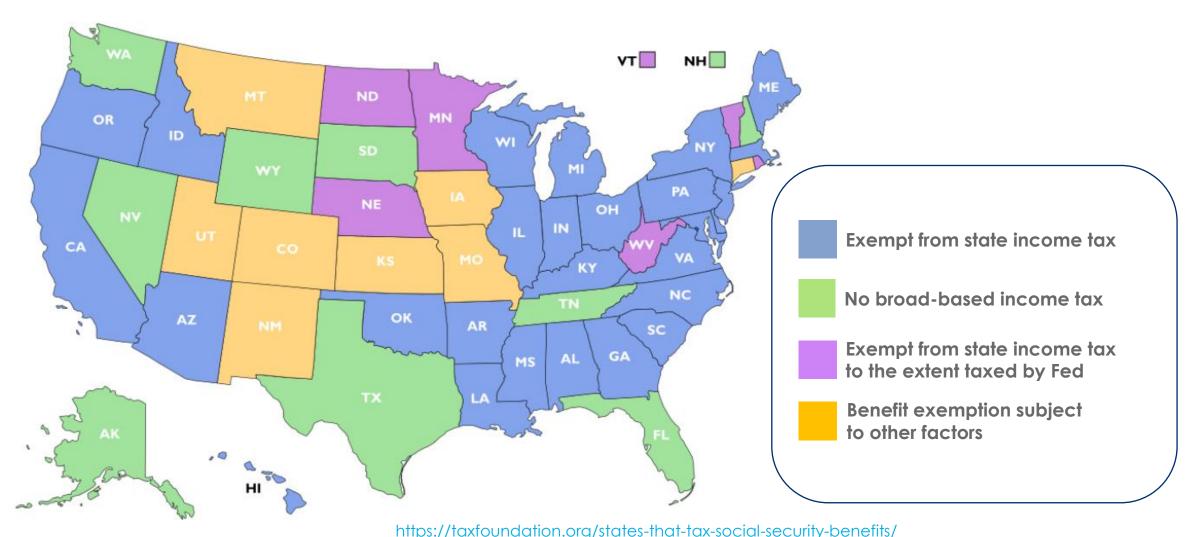
## Impact of taxes on income

How far will your dollars go in retirement?

Amount Subject to Taxation



## Social Security and state income taxes

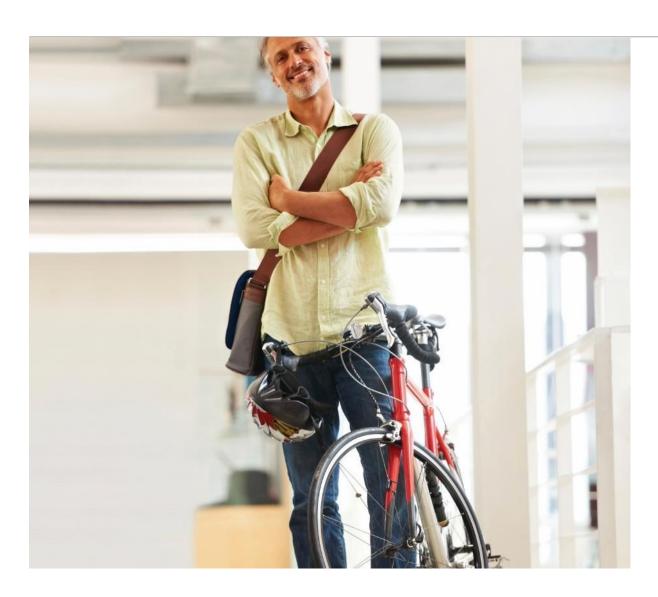


## Putting it all together

Important considerations, gathering information, taking the next step



## Before you decide ...



## It's not always just about the money!

- Do you have health concerns?
- When will you stop working?
- Do you have access to other assets?
- Do you need income right away?



## The big question

How does Social Security "fit" into your overall retirement income plan



## A core component of retirement income



4 Box Strategy © 2019 Farrell Dolan Associates. The 4 Box Strategy of Income Planning is used by MassMutual with the express written consent of Farrell Dolan Associates.



## Next steps



#### **Getting started**

- Create your "my Social Security Account."
- Verify your Social Security Statement.
- Know your full retirement age.
- Identify health, family or financial concerns.
- Consider when you plan to stop working.
- Project your retirement income needs.
- Talk with your tax advisor.

#### For details ...



Visit the Social Security Administration website at www.ssa.gov



Call the Social Security Administration toll-free at 1-800-772-1213 (TTY: 1-800-325-0778)



Contact your local Social Security Administration office

## It's your Social Security!

#### Have questions?

We can help!

See if you need help learning more about your choices.

